

NORTHEAST CONNECTION ZONE 7 ZONE-O-RAMA
Committee Meeting – November 21, 2009

The meeting was called to order at 11:10 AM by the Secretary, Dorothy Quirk, due to the resignation of the Chairperson and Vice-Chairperson. In attendance were: (*indicates voting member) Judy Mante* (PPHC), Nancy Miernicki* (PPHC), Barbara Mantini (GSPHC), Marjorie Moser (GSPHC), Ashley Nolasco* (GSPHC), Patti Cerio* (GSPHC), Dorothy Quirk (GSPHC), Alice Smith* (NEPHC), Jill Pacelli* (NEPHC), David Lands (CVPHC), Kerry Aleshire* (CVPHC), Todd Aleshire* (CVPHC), Kathy Reinert* (ESPHC), Tara Huwa* (ESPHC),

INTRODUCTIONS: Each of the delegates/guests present was asked to introduce themselves.

ELECTION OF OFFICERS: Prior to nominations, Jill Pacelli gave a brief overview of her duties as past Chairperson. Nominees for Treasurer also gave a short bio of their qualifications for the position.

Chairperson: Marjorie Moser
Vice Chairperson: Nancy Miernicki
Treasurer: Nominated – Barbara Mantini, Alice Smith
Elected by paper ballot – Alice Smith
Secretary: Dorothy Quirk
Corresponding Secretary: Leslie Packard

At this point, the meeting was turned over to the new Chairperson, Marjorie Moser. Marjorie thanked Barbara for the many years she had served as Treasurer and asked that she meet with Alice to transfer the financial information. Motion was made (K. Aleshire/Huwa) and passed that the Treasurer be bonded.

MINUTES: Motion was made (Smith/K. Aleshire) and passed that the minutes of the two previous meetings be accepted as printed and distributed.

TREASURER'S REPORT: Barbara Mantini reported some of the following highlights:
There is still \$ 302.00 outstanding from Crossroads Trailers who donated awards for the 2009 Zone Show.
Last year we placed two ads in the Paint Journal instead of one as we had done in the past.

Until last year, Jim Pacelli had taken care of filing the Show's tax forms at no charge. Last year there was a fee for another accountant to handle this.
Barbara purchased nine adapters/converters to use for electric hook-ups at the Dream Park.
The show paid out \$3,750.00 to the winners of the Pacelli Scholarship Classes and \$3,750.00 to the APHA Pacelli Scholarship Fund. These monies were obtained 100% from private sponsorships plus the entry fees from the exhibitors in the classes.
We have a \$5,186.00 CD coming due this December.
The Show realized a profit of \$2,077.00.
We received \$250.00 each from Purina and APHA since we had a Purina/APHA sponsor at our show.
Barbara noted that, shortly before the day of the show, she and Dorothy took the initiative to hire Deanna Cogdill to hand out the class awards for a fee of \$250.00. Frankie Nolasco was also hired as an additional out gate person for a fee of \$125.00. Jill Pacelli suggested that the hiring of the additional personnel should have been cleared with the Zone Committee. Kathy Reinert recommended considering having contracts, enumerating duties, for all the show help. Patti Cerio questioned whether Deanna's fees should have come from the office fees collected from the exhibitors. Dorothy and Barbara will reimburse the Zone Show for Deanna. Kerry Aleshire suggested that there should be a complete list of show help required prior to the beginning of the show. It was recommended that the Committee members on the show grounds be called together to discuss/decide problems when they arise. Marjorie Moser suggested that we may consider paying our help by the hour and not a flat day fee.

OFFICE FEES EXPENDITURES: In the future these fees and expenditures will be included in the Financial Report. These fees are stated on the entry form as fees for the show office work. They have not been shown as a Zone show deposit because the fees are taken from the Zone cash receipts at the conclusion of the show.

EARLY ARRIVAL FEES: The Dream Park contract reads, "no early arrivals" before noon on Friday or the Zone Show will be assessed "early arrival" fees.

However, Barbara made arrangements with the Dream Park Manager not to charge anyone who came on the grounds at any time on the Friday of the show.
Everyone who arrived on Thursday had to pay the "early arrival" fee noted on the show program. This was a "one time" arrangement for 2009 only.

2010 DREAM PARK FEE CHANGES (which do not affect the Zone Show): The Zone Committee will not have any changes in their contract until 2012. However, these are charges we will have to anticipate dealing with at that time.
Fee to reserve show dates: \$100/day now - \$200/day next year
Early arrivals: show is charged \$100/day now plus \$25/for each stall - \$200/day next year
Indoor ring rental: \$900 now - \$1,250 next year
Stalls: \$50 now - \$60 next year (we also get two free shavings for each stall rented until our 2009-2010-2011 contract ends)
Unstabled/trailerred in horses: \$10/horse now - \$30/horse next year
Week-end hook-ups (2 days): \$25/week-end now - \$45/week-end next year
Cover All ring rental: \$400/day
Vendor fees: \$50/day now - \$100/day next year

DREAM PARK STORM PROBLEM: A comment letter was read regarding the wet stalls due to the storm at the recent Zone Show. This exhibitor's opinion was that the Dream Park was to blame for not getting the wet stalls drained and re-bedded. His response from the Dream Park Manager was that it was the Show's problem and that the Show Committee should have had personnel available to handle this.

The Dream Park has begun installing the framework for stall curtains.

2009 SHOW REPORT:

A letter was received from Tonya Hartman, NC, thanking the Committee for producing such a nice show. Our horse numbers were down but our entry numbers were up. Barbara Mantini noted that many of our exhibitors are taking advantage of our day fees.

2010 SHOW PROGRAM:

SPB Classes: Even though we only had one SPB horse come to the 2009 show, APHA requires that we offer the classes. Barbara noted that she does not order a High Point SPB trophy before the show. If that Division does fill, then she can order it. Motion was made (Smith/Cerio) and passed that the SPB classes be \$20/class and that the SPB week-end fee be \$60.00.

Motion was made (K. Aleshire/Huwa) and passed that we add Youth Poles, Amateur Poles, and Open Poles.

Motion was made (K. Aleshire/Huwa) and passed that the Driving classes be eliminated.

Motion was made (Nolasco/Cerio) and passed that Warm Up Trail be held from 5:00 – 9:00 on Friday evening.

Motion was made (Cerio/K. Aleshire) and passed that the Showmanship classes be first followed by the all halter classes by sex.

CLASS SPLITS: Motion was made (Cerio/K. Aleshire) and passed that all classes of 22 or more horses will be split. The entire class will enter the ring and the ring steward will split the class at that time. All 7 horses on each judges' card will come back for the final go.

BACK NUMBERS: Barbara will order paper/feed store numbers (from 500-1200) which can be issued to horses who wish to have new numbers for this show or wish to use another back number for this show – provided that number has not been issued to another exhibitor.

TRAIL WARM UP FEE REFUNDED: Barbara reported that she refunded the Trail Warm Up fee of one exhibitor who was not able to stay and show on Sunday after her trail class was cancelled on Saturday.

JIM PACELLI SCHOLARSHIP CLASS: This class proved to be very successful. Jill noted that APHA was quite impressed with this concept of raising APHA Scholarship money.

VENDOR FEES: The Zone Show charges show vendors the same fee that the Dream Park charges the Show Committee - \$50/day + \$50/hook-up for the week-

end. The Dream Park Manager notifies the show office of the number of vendors that are on the grounds. It is then up to the show office to collect from the vendors.

APHA APPROVALS: Barbara Mantini will handle these.

APHA ADVERTISING: Motion was made (K. Aleshire/T. Aleshire) and passed that we place two ads in the Journal again this year – March and June.

SHOW MANAGER: Motion was made (Quirk/Pacelli) and passed that we have a Show Manager who will be at the ring during the show to handle situations as they arise. Motion was made (Quirk/Nolasco) and passed that the Show Manager be paid \$400 for the week-end and given a free stall and hook-up. This position would include handling the parking of the trailers/campers. The 2010 Show Manager will be Marjorie Moser. Co-manager will be Patti Cerio.

ANNOUNCER: Marjorie Moser contacted Toby O'Bryan during the meeting and Toby will check his calendar and get back to Marjorie.

RING STEWARDS: Barbara Mantini will hire two ring stewards. Motion was made (Smith/Huwa) and passed that each ring steward be paid \$350.00.

RING CREW PERSONNEL: Motion was made (Smith/T. Aleshire) and passed that this person be paid \$150 for the week-end, plus one half of the Trail Warm Up proceeds.

STALL FEES: Motion was made (Huwa/Smith) and passed that the stall fee be \$75/week-end.

SECURITY: There will be no need for an "early arrival" security person.

CAMPERS AND PARKING: Barbara Mantini announced that the Dream Park is planning on adding 20 additional electrical hook-up poles for 2010. It will be the responsibility of the Show Manager to see that the parking takes place in an orderly fashion.

STALL RESERVATIONS: These will be handled by Dorothy Quirk.

SHOW OFFICE:

Entries and pay-outs: Barbara Mantini

High Points, adds/scratches, etc: Dorothy Quirk

Computer input and print outs: Patty McHugh

APHA GELDING PLUS: Motion was made (Smith/Nolasco) and passed that the APHA Gelding Plus monies for 2010 be allocated as follows:

Open: \$1,000, Amateur-Novice Amateur-13/under-14/over: \$500 each

PATTERN BOOKS: Patti Cerio reported that Rodney and Dawn Schmidt have offered to copy and donate the work to produce the 2010 pattern books. Motion was made (Huwa/K. Aleshire) and passed that Dawn handle the producing of the pattern books and the show office will have them available to sell for \$3.00. A single pattern for each class will be posted outside the Secretaries office.

WARM UP TRAIL: This will be set up inside the main ring on Friday evening. There will be no refunds for this class. Kerry Aleshire volunteered to make up the patterns required for the various trail class divisions.

EXHIBITOR DINNER/PIZZA PARTY: Motion was made (Smith/T. Aleshire) that this not be held in 2010.

DOGGIE CALCUTTA: Amber Reigel will be contacted to see if she will handle this again in 2010. In 2010 the dogs will be auctioned off just prior to the actual running.

BATTLE OF THE BARNES: Amber will also be contacted to see if she will handle this again in 2010.

FUND RAISER CHINESE AUCTION: Chairperson – Kathy Reinert. This will be handled as a "Silent Auction". It will be set up near the Secretaries' office after 1:00 on Saturday.

AWARDS: Chairperson – Tara Huwa. The allotment for class circuit awards will again be \$40/class. It was recommended that Merry-Go-Round Monograms be listed on the Zone website as sponsors of the Zone Show since they have given us discounted monogramming for many years.

"MONEY RAFFLE" CLASSES: Motion was made (Pacelli/Huwa) and passed that eight classes be designated as "Money Raffle" Classes. The eight classes will be drawn by the office on Friday evening. Four classes will be held each day. The four classes will be announced each morning at the start of the show. Each raffle winner will receive \$100.00. There will be one class drawn from each of the following divisions: Open Halter, Open Western, Open English, Novice Amateur, Amateur, Youth 13/under, Youth 14/over, and Novice Youth. The exhibitor number to receive the \$100 will be drawn by a spectator just prior to the start of the class but will not be announced until after the class is placed.

JUDGES: Each person at the meeting made a list of judges they would like to see judge the 2010 Zone Show. These lists were then passed to Barbara Mantini, who will be contacting the judges. As the judges' names were called out, anyone present who did not wish to see that judge hired, notified Barbara and she took that name off the list. There were eight judges who were listed on more than one person's list. These judges will be contacted first. There were an additional 13 judges who were agreed on by all the delegates.

FUND RAISING: Chairperson – Nancy Miernicki. Carolyn Burt, the Zone's past Fund Raising Chairperson, has offered to help the new Chairperson. This will involve, among other things, getting sponsors for the web page. Jill Pacelli volunteered to contact Carolyn Burt so she could get in touch with Nancy to see if Purina would be interested in exhibiting at the show again.

WEB PAGE: New show photos are needed to update the page. In the past Al Ambrose has donated photos for this use. Marjorie Moser will contact him and see if he will do this again. If so, there will be a notation on the website that the photos were donated by Al. In that case, we will have Al's web page linked to the Zone website, since he would then be a Zone sponsor.

CONFERENCE CALLS: Any further business will be handled by conference calls.

1099 FORMS: Motion was made (Pacelli/Smith) and passed that the Zone supply 1099 forms to any Zone employee who has been paid \$600/over in 2009.

The meeting was adjourned at 7:15 PM.

Respectfully submitted: Dorothy Quirk, Secretary